NATIONAL COMPETITIVE TENDER

german cooperation
DEUTSCHE ZUSAMMENARBEIT

Implemented by:
giz Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

EXPRESSION OF INTEREST
BUSINESS MANAGEMENT AND FINANCIAL WELLBEING TRAINING FOR PLASTIC WASTE VALUE CHAIN ACTORS

CONSULTANCY FIRMS REQUIRED

BACKGROUND AND OBJECTIVES

The develoPPP programme, commissioned by the German Federal Ministry for Economic Cooperation and Development (BMZ) and implemented by GIZ and DEG Impulse GmbH, promotes partnerships between the private sector and development actors to drive sustainable economic development.

The project seeks to strengthen the operational and financial capacity of 1022 actors in the plastic waste management value chain. These include tricyclists, hand-drawn cart operators, aggregators, and farmers, who play a critical role in collection, aggregation, and recycling of plastic waste.

Despite their importance, many of these actors have limited knowledge in business management and financial planning, which affects their profitability, sustainability, and ability to scale operations. This training aims to address these gaps by equipping them with practical business and financial management skills.

Objective of the Assignment

The overall objective of this assignment is to build the capacity of 1,022 cooperative members to improve their business operations and financial wellbeing. This is expected to be achieved through enhancing participants' understanding of basic business management principles in the plastic waste value chain, improving financial literacy and strengthening participants ability to manage income and expenses effectively.

Project Duration

The assignment is expected to be implemented over the period:

September 2026 – July 2027

Firm's Experience

The consulting firm should demonstrate:

- Proven experience in organizing and delivering business and financial management trainings to informal workers.
- Better understanding of the operations of the plastic waste value chain operations.
- Strong capacity in training design, facilitation, and evaluation
- Experience working with diverse stakeholders, including communities, schools, and local leaders

How to apply

a. **Commercial Qualification**
Please send the following documents:
  - Official letter expressing interest (LoI)
  - Company profile
  - Tax Clearance Certificate
  - Business Registration Certificate
  - Declaration of Business Ownership by General Manager (Inclusion of Form A for Sole Proprietorship or Form 3 for Limited Liability)
  - VAT Registration Certificate
  - SSNIT Clearance Certificate
  - other relevant supporting documents

b. **Technical Proposal & CV/portfolio of the consultants (indicating the relevant experience and qualifications (Two (2) Copies)**

c. **Financial Proposal (Two (2) Copies)**

PLEASE NOTE: THE CURRENCY OF YOUR OFFER SHOULD BE IN GHANA CEDIS

ALL PROSPECTIVE BIDDERS ARE REQUIRED TO PERFORM THEIR TAX OBLIGATIONS IN GHANA.

NOTE: Kindly Visit the link below for Terms of Reference and other documents to be used in preparing your Technical and Financial Proposals

https://www.giz.de/en/regions/africa/ghana/tenders

The (a. Expression of Interest (EoI) + various legal/ administrative documents), as well as (b. Technical + CV and (c. Financial Proposals) mentioned above should be sealed in three (3) separate envelopes and enclosed in one bigger envelop, marked as "Expression of Interest for 7000017922 / G-012232-415, ToT for Business and Financial Literacy."

The three sealed envelopes should be sent to the following address:

The Procurement Unit

GIZ Ghana

No. 7 Volta Street, Airport Residential Area, Accra

P.O. Box KA 9698,

Accra

To All Bidders:

- Bids must be submitted at the **GIZ Ghana Country Office Reception**.
- The deadline for submission is **07.08.2026 until 11:59 PM.**
- Documents should be submitted as early as possible before the deadline.
- Should the reception be closed, documents might exceptionally be dropped off at the guard's booth.
- The guards need to be told by the person submitting the documents that they are submitting tender documents.
- Always send a receipt with your documents stating the number of the tender.
- This receipt will be signed by the receptionist or a guard (in case of exceptional drop off at the guard's booth) to provide the bidder with proof of delivery / submission.

"Please note that participating in a tendering process of GIZ is free of charge for bidders.

At no phase of the process is the bidder required to make any payment to GIZ or to one of its employees.

Kindly Note by sending in your offer, you are agreeing to the GIZ General Terms and giving us the consent to process your company data.

ONLY SHORTLISTED FIRMS WILL BE CONTACTED